SOCIAL MEDIA BASICS: HOW TO GET \$1,000,000,000 IN TEN MINUTES USING SOCIAL MEDIA

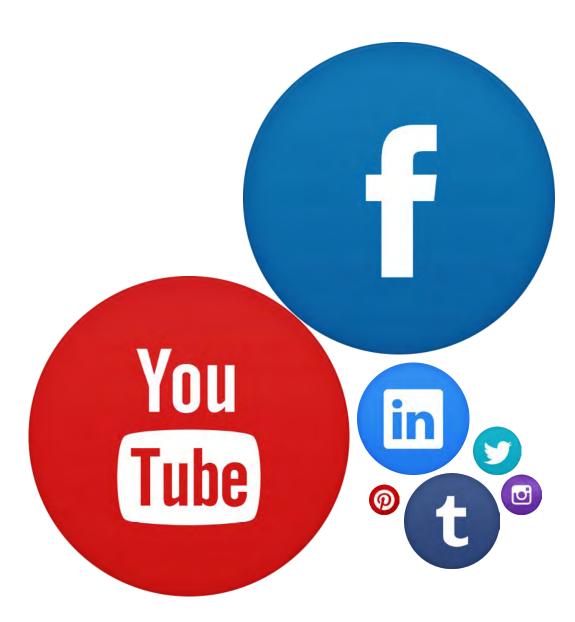


MOSH.CO.NZ

# Why Social Media?

YouTube: Facebook: Linkedin: Tumblr: Twitter: Instagram: Pinterest: Google+:

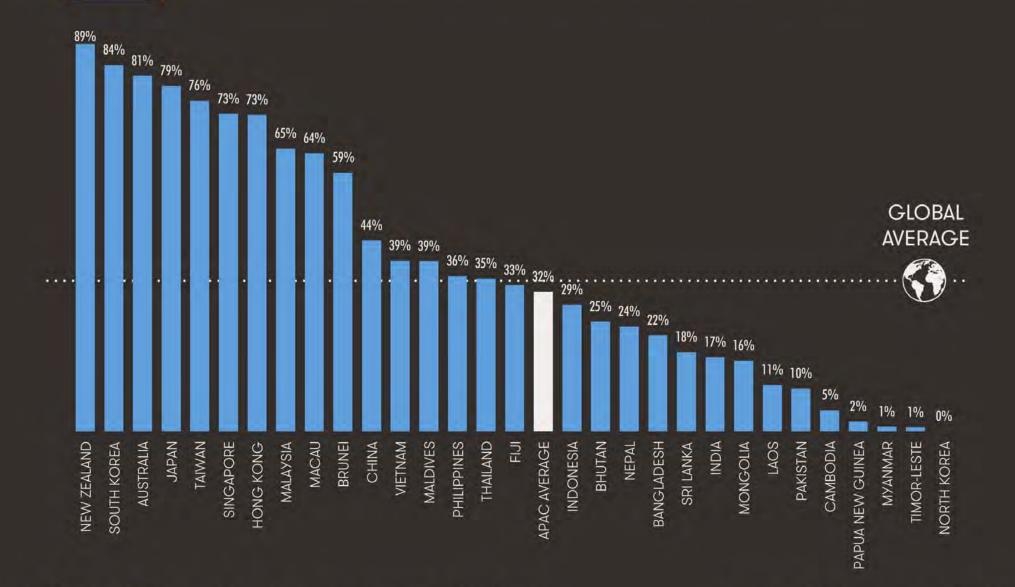
2,500,000 + 2,500,000 + 1,100,000 + 750,000 + 350,000 + 314,000 + 250,000 + Hands up if you're on it



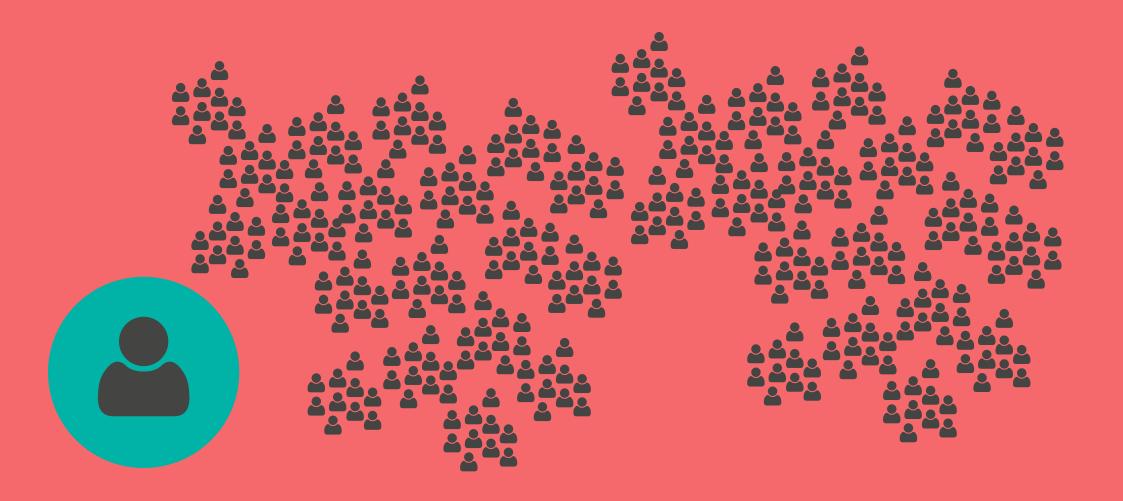
Facebook: Linkedin: Twitter: More than 500,000 are 50+ in NZ 500,000 are 40+ in NZ Fastest growing segment is 55-64 yr olds



#### JAN 2014 INTERNET PENETRATION IN APAC



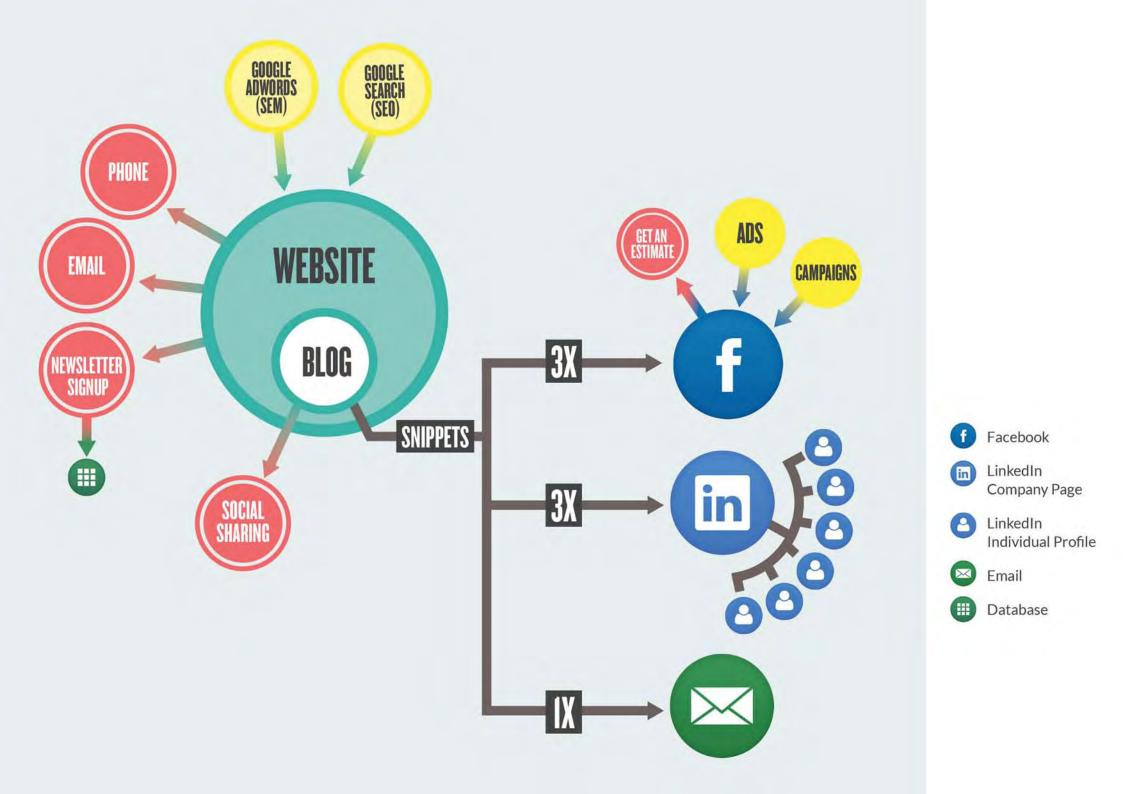
# The average Facebook user has 338 friends...



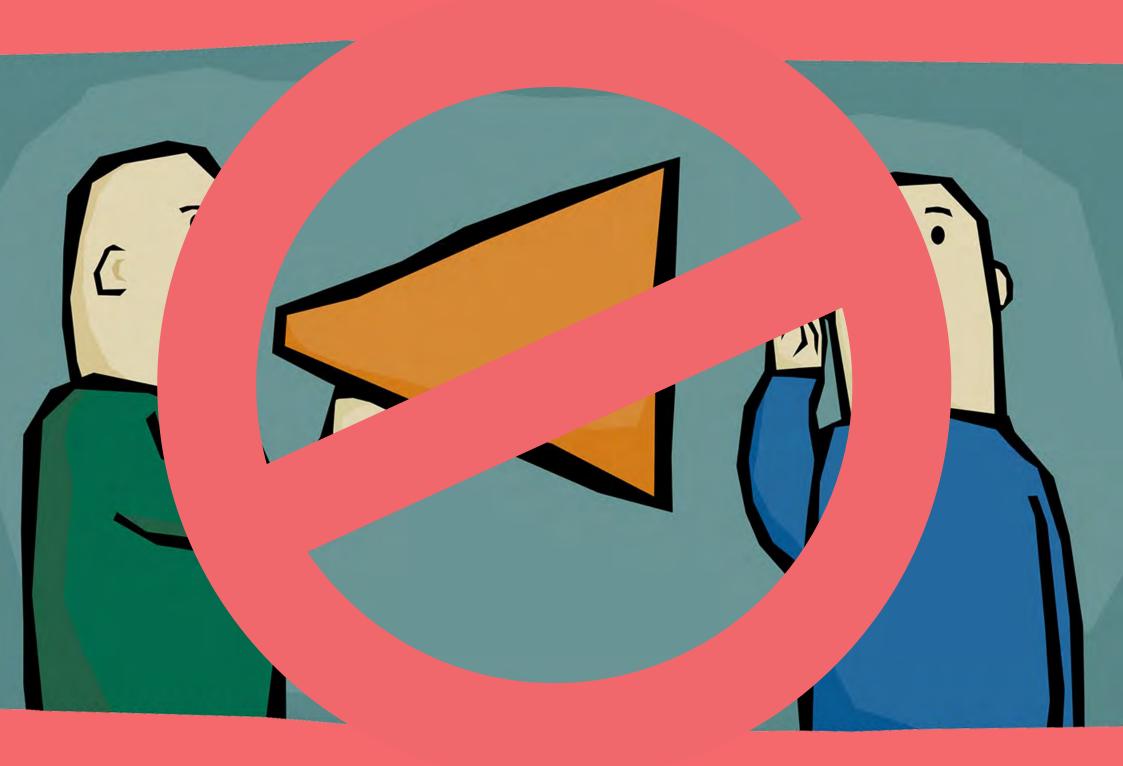


# 150,544 friends with 388 of their own friends = heaps



















Hell Pizza Posted by Jon Emile Randles [?] June 15

Black Friday was the busiest night in the history of HELL – thanks to everyone who contributed, and thanks to the 810 HELL staff who survived the onslaught! If you have anything to say, email us at feedback@hell.co.nz.

Stag Photo Stad Location Add Location

Like - Comment - Share

- Ben Cumming, Mia Thompson, Top Comments + Hamish Paterson and 154 others like this.
  - Michael Chandler Our pizza, we received looked like it had been dropped. We called the store and they wanted to send vouchers because they were so busy they didnt want to send another pizza...uhhh we are hungry now. Wheres the logic in that? Thank god i love their pizza to give in to that.

Like - Reply - June 16 at 4:43pm

Hell Pizza Hey Michael, do you want to Message us the store and your contact details and we'll follow that up. Like - Commented on by Jon Emile Randles 1?) - Yesterday at 8:26 am Write a reply...

Harry Lynch It was definitely Hell for the staff!!!

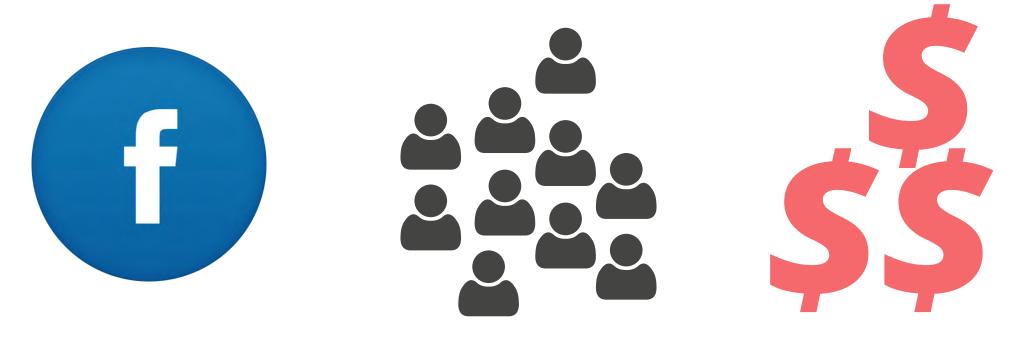
Write a comment...

0

×

# **Anonymous Client** OBJECTIVES:

- a. Build a Facebook community around the brand
- b. Gather a database of potential leads
- c. Convert leads to sales



### **RESULTS:**

a. Number of Page Likes: 3,089 b. Number of database entries (name, email address, phone number): 1,956 c. Sales to new database (based on their average conversion rate of 18%): 352 d. Net Profit (based on their average net profit per sale): \$133,760

# Goals & Objectives





